May 2, 2019

TO: Interested Parties

FROM: Rick T. Sogawa, Procurement Officer

SUBJECT: Invitation for Bids No. PMB-2019-13, Addendum No. 1
Provision of Refrigerators to State and Federal Low Income Public Housing Properties Statewide

This Addendum No. 1 is to: 1) issue the minutes for the Pre-Bid Conference conducted on April 30, 2019; 2) publish responses for written questions received up until April 30, 2019; and 3) amend the IFB as follows:

**Part I – Minutes for the Pre-Proposal Conference:**

Reference attached Exhibit 1 – Pre-Bid Conference Minutes.

**Part II – Written Questions and Responses:**

**Question 1.** Procurement Timeline:

Can the Sealed Bid Offer due date be moved to: 5/20/19 at 10:00 am HST.?

Can the Sealed Bid Opening date be moved to: 5/20/19 at 10:15 am HST.?

Reason: Our appliance manufacturers and delivery companies are requesting additional time to price the appliances and services based on pricing til 6/30/22.

Response: No. The HPHA is unable to extend the bid due date to 5/20/2019. See Part III Amendment 1 below for updated procurement timeline.
Question 2. Technical Specifications for Group A:

Specifications for the 18 and 21 cubic ft. refrigerators shelves “at least three (3) shelves in the main compartment, three (3) shelves on the door, and vegetable drawers or crisper trays for the 18 cubic ft. and 21 cubic ft. refrigerators.”

In regards to the 18 and 21 cubic ft. refrigerator (3) three shelf requirement in the main compartment, we are requesting that the top of the vegetable and fruit bins be considered a fixed shelf. Or reduce the shelf requirement to (2) two shelves in the main compartment.

Reason: The interior section of the refrigerators have (2) adjustable shelves. However, the top of the vegetable and fruit crisper are regularly used as a fixed shelf. See link...

18 Cubic ft. refrigerator: https://products.geappliances.com/appliance/geaspecs/GTE18ETHWW#gallery-4

21 Cubic ft. refrigerator: https://products.geappliances.com/appliance/geaspecs/GTE21GTHWW#gallery-4

Response: Yes, the top of the vegetable and fruit crisper bin can be considered as a fixed shelf.

Question 3. Technical Specifications for Group A:

Can the size requirements be lowered from 15 cubic ft. to 14 cubic ft.?

Reason: there’s more selections on the 14 cubic ft. refrigerators compared the 15 cubic ft. models. Also, the pricing for the 14 cubic ft. refrigerators are more attractive compared to the 15 cubic ft. models.

Response: No.

Question 4. Technical Specifications for Group B:

Specifications for the ADA Compliant 18 cubic ft. refrigerators shelves “at least three (3) shelves in the main compartments, three (3) shelves on the door, and vegetable drawers or crisper trays.”

In regards to the ADA 18 cubic ft. refrigerator (3) three shelf requirement in the main compartment, we are requesting that the top of the vegetable and fruit bins be considered a fixed shelf. Or reduce the shelf requirement to (2) two shelves in the main compartment.
Reason: The interior section of the refrigerator have (2) adjustable shelves. However, the top of the vegetable and fruit crisper are regularly used as a fixed shelf. See link.

ADA 18 Cubic ft. refrigerator:
https://products.geappliances.com/appliance/gea-specs/GTE18ETHWW#gallery-4

Response: Yes, the top of the vegetable and fruit crisper bin can be considered as a fixed shelf.

Question 5. You mentioned state tax dept. fee. Does that apply with out-to-state vendors? Please email copy if necessary.

Response: The fee that was mentioned in the Pre-Bid Conference was the Hawaii Compliance Express (HCE) annual subscription fee of $12, which applies to all vendors should vendors choose to utilize the HCE to furnish proof of vendor compliance with the requirements of section 3-122-112, Hawaii Administrative Rules. Reference Pages 15 and 16 of the IFB.

Question 6. Which islands were contracted to each vendor for last contract?

Response: There are currently two contracts and were awarded as follows:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Island</th>
</tr>
</thead>
</table>
| Sears, Roebuck and Co., dba Sears Commercial | Oahu,
Maui,
Hawaii,
Kauai |
| Transportation Concepts, Inc. dba Pacific Appliance Group, Inc. | Molokai |

Question 7. Approximately how many weeks did the installation process last from last contract?

Response: Installation is required throughout the term of the contract as it is required for each refrigerator delivered to the properties. Order for refrigerators will be placed with the Successful Bidder on an as needed basis. Specific delivery and installation location will be provided for each order.

Question 8. Please break down price paid per model and installation from last contract?

Response: See attached Exhibit 2 – IFB-PMB-2016-43 Bid Offer Form for current contract make/model/prices.
May 2, 2019
IFB-PMB-2019-13, Addendum No. 2
Page 4

**Question 9.** What brand and model were awarded the contract?

Response: See attached Exhibit 2 – IFB PMB-2016-43 Bid Offer Form for current contract make/model/prices.

**Question 10.** Will each location require a separate invoice?

Response: Yes. See Part III Amendments 4 and 5 below for details.

**Question 11.** Please forward last prices paid for the different items.

Response: See attached Exhibit 2 – IFB PMB-2016-43 Bid Offer Form for current contract make/model/prices.

**Question 12.** Is delivery and install to be included with the price or separate?

Response: Yes. Unit bid prices shall be the all-inclusive unit price charged to the HPHA including, without limitation all labor, materials, equipment, freight charges, delivery charges, applicable taxes, and any other costs incurred in the performance of the contracted services.

**Question 13.** Can you teleconference the Prebid opening scheduled for Tues and at what time?

Response: Interested bidders may request to participate in the Pre-Bid Conference via teleconference, which was held on Tuesday, April 30, 2019 at 9:00 a.m. HST. As for the public bid opening session scheduled for Wednesday, May 15, 2019 at 10:15 a.m. HST, participation via teleconference is not allowed.

**Part III – Amendment to the IFB:**

1. The Procurement Timeline as provided on Page 4 and referenced throughout the IFB shall be amended as follows:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Scheduled Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Notice Announcing IFB</td>
<td>April 24, 2019</td>
</tr>
<tr>
<td>Distribution of Bid Specs/Bid Offer Form</td>
<td>April 24, 2019</td>
</tr>
<tr>
<td>Pre-Bid Conference</td>
<td>April 30, 2019 at 9:00 a.m. HST</td>
</tr>
<tr>
<td>Site Inspection Period</td>
<td>April 25, 2019 – May 10, 2019</td>
</tr>
<tr>
<td>Written Questions Due to the HPHA</td>
<td>April 30, 2019</td>
</tr>
<tr>
<td>Written Responses Due from the HPHA</td>
<td>May 2, 2019</td>
</tr>
<tr>
<td><strong>Bid Submittal Deadline</strong></td>
<td><strong>May 15, 2019 at 10:00 a.m. HST</strong></td>
</tr>
<tr>
<td><strong>Bid Opening</strong></td>
<td><strong>May 15, 2019 at 10:15 a.m. HST</strong></td>
</tr>
<tr>
<td>Notice of Award</td>
<td>May/June 2019</td>
</tr>
<tr>
<td>Contract Execution</td>
<td>June 2019</td>
</tr>
<tr>
<td>Contract Start Date</td>
<td>July 1, 2019</td>
</tr>
</tbody>
</table>
2. The last subparagraph under paragraph XX. Protest on Page 11 of the IFB shall deleted in its entirety and replaced with the following:

"Any notice to award, if any, resulting from this solicitation shall be posted on the Hawaii Awards & Notices Data System on the State Procurement Office website: https://hands.ehawaii.gov/hands/awards."

3. Subparagraph 1.a. Personnel on Page 25 of the IFB shall be deleted in its entirety and replace with the following:

"a. The Successful Bidder shall designate a local point of contact in the State of Hawaii under the Resulting Contract. The local point of contact shall be an employee or an agent of the Successful Bidder and accessible in person or via telephone during normal Hawaii State government business hours to address all administrative and operational aspects of the awarded Contract. Such administrative and operational aspects may include, without limitation receiving/accepting order forms, ensuring timely delivery of orders, resolving billing discrepancies, and any other requests that require immediate attention.

Vacancy in the local point of contact position exceeding a three (3) month period may be cause for termination of the resulting Contract unless there are circumstances beyond the control of the Successful Bidder and are acceptable to the HPHA."

4. Subparagraph b. under paragraph 3. Payment on Page 28 of the IFB shall be deleted in its entirety and replaced with the following:

"b. The Successful Bidder shall submit one (1) original itemized invoice for goods and services rendered on a monthly basis by Asset Management Project (AMP) / Management Unit (MU) to:

Hawaii Public Housing Authority
Property Management and Maintenance Services Branch
1002 North School Street
P.O. Box 17907
Honolulu, Hawaii 96817

The specific AMP/MU number will be provided on the Order Form along with the specific property/delivery location. See Attachment 3."
5. Subparagraph e. under paragraph 3. Payment on Page 28 of the IFB shall be deleted in its entirety and replaced with the following:

“e. Payment shall be made based on actual units of refrigerators delivered/installed and actual units of services rendered for change to left hand door and/or removal & disposal of the replaced units. The Successful Bidder shall submit monthly invoices for payment by Asset Management Unit/Management Unit for payment, listing the specific types of refrigerators, quantities, service locations and dates of delivery for the previous month. The Successful Bidder shall clearly indicate any adjustments made to the billing statement for work not performed, including, without limitation liquidated damages for failure to deliver the appliances within the required timeline.”

6. All other terms of the IFB, as amended, shall remain in effect.

Please contact Ms. Tammie Wong, IFB Coordinator, at (808) 832-6090 should you have any questions. Thank you.
Pre-Bid Conference Minutes
IFB PMB-2019-13
Provision of Refrigerators for State and Federal Low Income Housing Properties Statewide

April 30, 2019
9:00 am

I. Welcome

A. Introduction of HPHA Staff

B. This Conference is to highlight the IFB requirements, bidders are responsible for the full content of the IFB. Submission of a bid shall be regarded as the bidder’s assurance that he/she is willing and able to comply with all aspects/requirements of the IFB. All new/additional information will be distributed in the form of an addendum.

II. Section 1 – Administrative Overview

A. Procurement Timeline (Pg. 4)

- **Site Inspection Period:** 4/25/2019 – 5/10/2019 to thoroughly familiarize themselves with the existing conditions and the nature of the work to be performed;
  - Contact the Officer-in-Charge as provided on pages 2 and 3 of the IFB to arrange for a site visit.
  - No additional compensation shall be allowed by reason of any misunderstanding or error regarding the conditions/layout or work to be performed at the properties.

- **Written Questions Due:** Today, 4/30/2019

- Response to written questions received by 4/30 will be issued via Addendum: Thursday, 5/2/2019
  - questions received after 4/30 may/may not receive a formal response

- **Sealed Bid Offers Due:** 10am, Monday, 5/13/2019
- Public Bid Opening: 10:15am, Monday, 5/13/2019
- Notice of Award: May/June 2019
- Contract Execution: June 2019
- Contract Start Date: 7/1/2019

The HPHA reserves the right to amend or revise the timetable without prior written notice. Contract execution and start date are subject to the availability of funds.

B. Wage and Labor Law Compliance in accordance with section 103-55, Hawaii Revised Statutes (Pg. 5). Prior to entering into a Contract in excess of $25,000, certify that services to be performed shall be performed by employees paid at wages not less than wages paid to public officers and employees for similar work; See Attachment 1 – Wage Certificate.

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Exhibit 1
C. Rejection of Bids (Pg. 9).

1. The HPHA reserves the right to consider as acceptable only bids submitted in accordance with all requirements set forth in the IFB and demonstrate an understanding of the service specifications.

2. Bids offering terms and conditions contradictory to those included in the IFB may be rejected.

D. Protests (Pg. 10).

1. Actual/prospective bidder may protest the solicitation or award of services only for a serious violation of procurement policies and operational procedures.

2. Protests shall be submitted in writing within 5 business days after the posting of an award.

3. Awards are posted on the State Procurement Office Hawaii Award and Notices Data System (HANDS). Contact information for protest and website information provided on Pg. 11. Note: IFB currently reference the old Procurement Reporting System, updated info on HANDS will be issued in Addendum 1.

III. Section 2 – Specifications

A. Area of Service (Pg. 14). Services are solicited for statewide. See Attachment 3 for list of properties by geographical location.

B. Qualifying Requirements (Pg. 15)

1. Prior to award of a contract, bidders shall demonstrate compliance with Federal and State laws (IRS, Dept. of Taxation, DCCA, DLIR).

   a. A Certificate of Vendor Compliance issued from the Hawaii Compliance Express may be submitted to satisfy this requirement. Info on the HCE is provided on Pg. 16.

   b. Bidders are advised to applied for the certificate as soon as possible. If a valid certificate is not submitted on a timely basis for award of a Contract, a bid otherwise responsive and responsible may not receive an award.

2. Indemnification (Pg. 17)

   Successful Bidder shall defend, indemnify, and hold harmless the State of Hawaii, the HPHA, its elected and appointed officials, officers, and employees from and against all liability, loss, damage, and demands arising out of or resulting from the acts or omissions of the Successful Bidder or the Successful Bidder’s officers, employees, agents, or subcontractors.
3. Insurance requirement (Pg. 17)

   a. General Liability: $2 mil combined single limit per occurrence for bodily injury and property damage;

   b. Auto Liability: $1 mil bodily injury per person, $1 mil bodily injury per accident, and $1 mil property damage per accident OR combined single limit of $2 mil; and

   c. Workers Compensation: limits as required by applicable State laws.

An umbrella policy may be used in addition to the mandatory insurance policies to supplement the coverages provided that the HPHA approves and the umbrella policy follows the underlying coverage forms.

4. Business Office (Pg. 19)

   a. Successful Bidder shall have a permanent office in the State where he/she conducts business and have a designated local point of contact in the State of Hawaii where he/she will be accessible in person or via telephone during normal Hawaii State government business hours from 7:45am to 4:30pm HST. See Attachment 15 for Hawaii government observed holidays.

   b. Answering services are not acceptable.

   c. A permanent office location and phone number shall be stated in the Bidder’s bid offer.

5. Section 3 of the U.S. Housing Act of 1968 (Pg. 19)

   a. To the greatest extent possible, ensure that employment and other economic opportunities generated by HUD assistance or HUD assisted projects, be directed to low- and very-low income persons, particularly persons who are recipients of HUD assistance for housing.

   b. With all things being equal, commit to a hiring preference for low- and very-low income persons, which includes advertising the vacancies to this population.

   c. Some of the requirements may include: vacancy/recruitment announcements posted at our public housing offices targeting the low- and very-low income residents, quarterly new hire report.

   d. Specific requirements will be provided to the Successful Bidder. Sample recruitment announcements and reports may be provided to the Successful Bidder.

C. Type of Contract (Pg. 21)

   1. Formal written contract based on competitive sealed bids for goods and services; see Sample Contract in Attachments 5 – 12.
2. Subcontracting or assignments are not allowed without the prior written approval of the HPHA.

D. Single and multiple contracts may be awarded (Pg. 22) – award will be made for each geographical location.

1. Initial contract term will be 12 months, effective 7/1/2019, with up to 24 months of options to extend

2. Each extension period shall not exceed 12 months and shall be exercised at the sole discretion of the HPHA.

E. Bid price (Pg. 23), see Attachment 2 – Bid Offer Form.

1. Unit bid prices shall be submitted for each appliance and service listed within the applicable geographical location Bid Offer Form.
   a. Unit bid prices solicited include prices for each appliance, service fee to change to left hand door, and service fee for removal & disposal of the existing/replaced appliance.
   b. Unit price shall be the all-inclusive price charged to the HPHA to include, without limitation, labor, materials, equipment, freight charges, delivery charges, applicable taxes, and any other costs incurred in the performance of the resulting contract.
   c. Should also factor in cost increases associated with admin/personnel benefits required by law.

2. Bid prices shall be firm for the duration of the contract period (initial contract period, option years 1 and 2).

3. The total bid price for each appliance shall be the sum of the bid prices per unit, inclusive of delivery and installation of new refrigerator, change to left hand door, and removal and disposal of the replaced refrigerator for the initial Contract period, Option Year 1 and Option Year 2 for the specific geographical location.

4. The Grand Total Bid Price is the sum of the total bid prices for all appliances for the specific geographical location.

5. Successful Bidder shall be the responsive and responsible bidder submitted the lowest Grand Total Bid Price within each geographical location.

6. Bidders are not required to submit bid prices for all geographical locations but are required to submit bid prices for all line items within a geographical location to be considered responsive and eligible for an award.

7. Contract price adjustment (Pg. 24)
a. Maximum of 5% or the change of the consumer price index for that period, whichever is lower, shall dictate the allowable escalation in the bid price.

b. To be considered allowable, the price increase must be imposed by the manufacturer and documented in writing. The HPHA shall grant exceptions upon satisfactory justification such as an increase in freight charges, delivery charges and applicable taxes.

c. Within 7 days after date of award, the Successful Bidder shall furnish to the HPHA Contract and Procurement Office with a copy of their price list which was current at the time of bid opening. Price list will be made a part of the contract file and will be the basis for future request for prices increases. Failure to submit the price list in a timely manner will result in rejection of any request for price increases in the future.

F. Scope of Work (Pg. 25)

1. Quantities solicited in this IFB are estimated and are used for purposes of calculating the value of the Contract to be awarded; the HPHA does not guarantee the actual quantities to be purchased under the resulting contract. See Attachment 4 – estimated quantities for the initial contract period by geographical location.

2. Management Requirements & Qualifications

   a. Personnel (Pg. 25)

      i. Successful bidder shall dedicate a local point of contact in the State of Hawaii who is accessible in person or via telephone during normal Hawaii State government business hours to address requests requiring immediate attention.

         Vacancy in the local point of contact position exceeding a 3-month period may be cause for termination of the resulting Contract unless there are circumstances beyond the control of the Successful Bidder and are acceptable to the HPHA.

      ii. All personnel shall meet minimum qualifications, which includes licensing and experience requirements, as appropriate.

   b. Administrative (Pg. 26)

      i. Every 4 weeks, the Officer-In-Charges and/or Contract Administrator will submit a report to the Successful Offer listing any discrepancies or contract violations requiring correction. Discrepancies or contract violation(s) shall be corrected by the next reporting period to avoid delays in payment issuance or for payment adjustment purposes.

      ii. Successful Bidder employing 15 or more persons agree and shall take appropriate initial and continuing steps to provide written notice to participants, beneficiaries, applicants, and employees that it does not discriminate on the basis of handicap pursuant to 24 CFR Part 8, section 8.54(a)-Notice.

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Exhibit 1
c. Payment (Pg. 27)

i. The HPHA shall have 30 calendar days after receipt of a proper invoice and satisfactory delivery of goods/services to make the payment. Upon receipt of the invoice, the HPHA shall date stamp the invoice, and use this receipt date to calculate the 30-day payment period. As such, bid offers with conditions requiring a shorter payment period will be rejected.

ii. Invoice for the month of June shall be submitted to the HPHA by the 20th of June for work performed for the period ending June 15th. For work performed for the period from June 16th to June 30th, invoice shall be submitted to the HPHA not later than July 15th for payment processing to meet the HPHA’s year-end close processes.

iii. Payment shall be made on the basis of actual units delivered and installed by the Successful Bidder.

iv. Successful Bidder shall submit monthly invoices for payment, listing the specific types of refrigerators, quantities, service locations and dates of delivery for the previous month.

3. Minimum and/or Mandatory Requirements (Pg. 29)

a. Product Identification and Ordering.

i. Must identify the exact Make and Model offered on the Bid Order Form.

ii. Catalog cuts and owner’s manuals required for each appliance offered and must be clearly identified as the product that is offered.

iii. All refrigerators shall be marked for identification with the manufacturer’s standard nameplate and securely fastened to the main part of the refrigerator.

b. Product Literature Certifications

i. Include 1 printed factory literature for each appliance model offered with the bid submission documents.

ii. Energy efficiency ratings shall be marked on all appliance documents.

iii. Include UL Listing and a copy of the UL label in the bid submission.

c. Product Quality & Workmanship (Pg. 30)

i. Refrigerators shall be new, clean, well-made, and free from defects.

ii. Refrigerators offered and furnished shall be of a make and general type which has been manufactured for at least one year and has given satisfactory service.
iii. When requested, a sample product shall be made available to the HPHA for examination and verification of compliance with specifications.

d. Delivery, Installation & Disposal (Pg. 30)

i. An order form with specific instructions shall be issued by the HPHA for delivery and installation of the refrigerators by the Successful Bidder.

ii. Successful Bidder shall remove and dispose old refrigerators from the HPHA properties and install the new refrigerators in its place as requested by the HPHA.

iii. Deliveries for single orders up to 75 units shall be made within 14 calendar days after receipt of the Order Form for the Island of Oahu properties; within 21 calendar days for the neighbor island.

iv. HPHA will work with the successful Offeror on an agreed upon delivery timeline for single orders and or multiple orders accumulated to more than 75 units within an agreed upon time period.

v. Deliveries shall be made during normal Hawaii State government business hours, 7:45am to 4:30pm on weekdays with the exception of State holidays.

vi. Elevators are available only in the Oahu elderly properties to include Salt Lake Apartments, and Kalakaua Homes – Mid Rise. All other properties, as provided in Attachment 3 are not higher than 3-stories with staircase access for delivery. It shall be the Success Bidder’s responsibility to provide all necessary delivery equipment to deliver/remove the refrigerator from the units.

e. Product Ordering & Substitutions (Pg. 31)

i. If the Successful Bidder is unable to deliver the specific appliance or the specific appliance is discontinued from the manufacturer’s line, it is the responsibility of the Successful Bidder to obtain prior approval from the HPHA to deliver an acceptable substitute.

ii. The HPHA reserves the right to terminate the discontinued appliance from the contract and 1) purchase the item from another vendor for the remainder of the contract period or until the Successful Bidder can secure distribution rights for an acceptable substitute or 2) rebid the appliance for a new contract, whichever is determined to be in the best interest of the HPHA.

f. Warranties (Pg. 32)

i. Warranty period shall be for a minimum of a 12-month period from the date of acceptance.

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Exhibit 1
ii. During the warranty period, Successful Bidder shall

(i) Ensure supplies/parts available on hand to repair the appliances on contract.

(ii) Repairs on appliances shall be made within 12 hours to make it operative upon notice to the Successful Bidder by 1pm (HST), Mondays to Fridays, except State holidays.

(iii) If the parts are not available, the Successful Bidder shall have 7 days to make available the parts to repair the appliance.

(iv) If the appliance is not repaired within 7 business days after initial notification of the problem, Successful Bidder shall remove the inoperable appliance and deliver a new replacement refrigerator within the same timeframe requirements as if this is a new order (14 calendar days for Oahu properties, and 21 days for neighbor island properties).

(v) all repairs are completed by a certified technician using approved parts in compliance with the manufacturer’s warranty.

iii. Furnish a loaner appliance, if request by the HPHA to avoid interruption of service.

g. Technical Specifications (Pg. 35 – 41)

Group A: 15 cu. ft., 18 cu. ft., and 21 cu. ft. Refrigerators
Group B: 18 cu. ft. ADA Compliant Refrigerators

G. Contract Monitoring & Remedies (Pg. 41)

1. Ongoing monitoring performed by the respective Officer-In-Charge and the Contract Administrator.

2. If the Successful Bidder fails, refuses, or neglects to perform the services in accordance with the IFB requirements, the HPHA reserves the right to purchase in the open market, a corresponding quantity of services, and deduct from the Successful Bidder the costs from any monies due or that may thereafter become due to the Successful Bidder.

3. Liquidated damages is fixed at the sum of $50 for each appliance per calendar day that the Successful Bidder fails to perform in whole or in part any of its obligations under the resulting Contract in accordance with the terms of Paragraph 9 of the General Conditions. See Attachment 11.

4. Damages caused by the Successful Bidder’s equipment or employees to existing utilities and structures, such as water lines, electric conduits, sewer lines, and buildings shall be repaired by the Successful Bidder.

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Exhibit 1
5. The HPHA reserves the right to terminate the Contract without penalty for cause or convenience as provided in the General Conditions.

IV. Section 3 – Bid Offer Form and Instructions (Pg. 44)

A. Bid offers shall be submitted using the Bid Offer Form prescribed in the IFB, see Attachment 2; re-created forms or other forms may be rejected and deemed non-responsive.

B. Bid offers are solicited by geographical location (Oahu, Maui, Kauai, East Hawaii, West Hawaii, and Molokai), see Attachment 4 for estimated quantities by geographical location; see Attachment 3 for physical addresses.

C. A written response is required for each line item within each geographical location; Bidders are not required to submit a bid for all geographical locations.

D. Successful Bidder for each group/geographical location shall be the lowest responsive and responsible Grand Total bid price received.

See Attachment 16 – Bid Submittal Checklist.

V. Section 4 – Bid Evaluation and Award (Pg. 47)

A. Bid offers received by the due date and time will be reviewed.

B. Award shall be made for each group/geographical location to the responsible and responsive bidder submitting the lowest Grand Total Bid Price. The Grand Total Bid Price is the sum of the Total Bid Prices submitted for the Initial Contract Period, Option Years 1 and 2.

1. Responsible bid: bid offer determined to be in exact conformity of the requirements of the IFB.

2. Responsive bid: information provided with the bid offer that results in a determination that the bidder has the technical and financial capacity to deliver the goods/services.

VI. Section 5 – Attachments (Pg. 48)

Be sure to review all contents and attachments in the IFB. By submitting a bid offer, bidders warrant and represent that they have read and are familiar with the contractual and services requirements in the IFB. If awarded a contract, the Successful Bidder will be held accountable in complying with all requirements to deliver the appliances/services as solicited if an award is made.

VII. Closing/Questions

Reminders:
• Written questions due today, 4/30/2019
• Bid offers due by 10am on Monday, 5/13/2019
Bidder: Sears, Roebuck and Co. dba Sears Commercial

<table>
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<tr>
<th>Description</th>
<th>Initial Contract Period</th>
<th>Option Year 1</th>
<th>Option Year 2</th>
<th>Total Bid Price</th>
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<tr>
<td>21 cu. ft. Refrigerator</td>
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</tr>
<tr>
<td>Make: Kenmore 21 cu. ft.</td>
<td>$560.21</td>
<td>$560.21</td>
<td>$560.21</td>
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<td>Model: 4661212000</td>
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<td>$560.21</td>
<td>$560.21</td>
<td>$560.21</td>
<td>$1785.63</td>
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</table>

*The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.*

GRAND TOTAL BID PRICE: $17,294.30
Bid Offer Form

Bidder: Sears, Roebuck and Co. dba Sears Commercial

Group II: Island of Maui

<table>
<thead>
<tr>
<th>Description</th>
<th>Initial Contract Period</th>
<th>Option Year 1</th>
<th>Option Year 2</th>
<th>Total Bid Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Bid Price Per Unit (A)</td>
<td>Change to Left Hand Door Fee Per Unit (B)</td>
<td>Removal &amp; Disposal Fee Per Unit (C)</td>
<td>Bid Price Per Unit (D)</td>
</tr>
<tr>
<td>15 cu. ft. Refrigerator</td>
<td>$494.31</td>
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<td>Make: Kenmore 16.3 cu. ft. 4660392000</td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator</td>
<td>$453.12</td>
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<td>$453.12</td>
</tr>
<tr>
<td>Make: Kenmore 18.1 cu. ft. 4660602000</td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator, ADA</td>
<td>$453.12</td>
<td>$0.00</td>
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<td>$453.12</td>
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<td>Make: Kenmore 18.1 cu. ft. 4680602000</td>
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<td>21 cu. ft. Refrigerator</td>
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<tr>
<td>Make: Kenmore 21 cu. ft. 4681212000</td>
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GRAND TOTAL BID PRICE*: $6,503.67

*The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.
**Bid Offer Form**

**Group III: Island of Kauai**

<table>
<thead>
<tr>
<th>Description</th>
<th>Initial Contract Period</th>
<th>Option Year 1</th>
<th>Option Year 2</th>
<th>Total Bid Price</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>15 cu. ft. Refrigerator</strong></td>
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<td>$484.37 $0.00 $55.00</td>
<td>$484.37 $0.00 $55.00</td>
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<td><strong>18 cu. ft. Refrigerator</strong></td>
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<tr>
<td>Make: Kenmore 18.1 cu. ft. 4660602000</td>
<td>$453.12 $0.00 $55.00</td>
<td>$453.12 $0.00 $55.00</td>
<td>$453.12 $0.00 $55.00</td>
<td>$1524.36</td>
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<tr>
<td><strong>18 cu. ft. Refrigerator, ADA</strong></td>
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<tr>
<td>Make: Kenmore 18.1 cu. ft. 4660602000</td>
<td>$453.12 $0.00 $55.00</td>
<td>$453.12 $0.00 $55.00</td>
<td>$453.12 $0.00 $55.00</td>
<td>$1524.36</td>
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<td><strong>21 cu. ft. Refrigerator</strong></td>
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<td>$557.28 $0.00 $55.00</td>
<td>$557.28 $0.00 $55.00</td>
<td>$1836.67</td>
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**GRAND TOTAL BID PRICE**: $6563.67

*The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.*
Bidder: Sears, Roebuck and Co. dba Sears Commercial

Group IV: Island of Hawaii - East

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<th>Description</th>
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<th>Option Year 1</th>
<th>Option Year 2</th>
<th>Total Bid Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Bid Price Per Unit (A)</td>
<td>Change to Left Hand Door Fee Per Unit (B)</td>
<td>Removal &amp; Disposal Fee Per Unit (C)</td>
<td>Bid Price Per Unit (D)</td>
</tr>
<tr>
<td>15 cu. ft. Refrigerator</td>
<td>$484.37</td>
<td>$0.00</td>
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<td>$484.37</td>
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<tr>
<td>Make: Kenmore 16.3 cu. ft.</td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator</td>
<td>$453.12</td>
<td>$0.00</td>
<td>$55.00</td>
<td>$453.12</td>
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<tr>
<td>Make: Kenmore 18.1 cu. ft.</td>
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<td></td>
<td></td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator, ADA</td>
<td>$453.12</td>
<td>$0.00</td>
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<tr>
<td>Make: Kenmore 18.1 cu. ft.</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>21 cu. ft. Refrigerator</td>
<td>$557.28</td>
<td>$0.00</td>
<td>$55.00</td>
<td>$557.28</td>
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<tr>
<td>Make: Kenmore 21 cu. ft.</td>
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</table>

GRAND TOTAL BID PRICE*: $6509.67

*The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.
Bidder: **Sears, Roebuck and Co. dba Sears Commercial**

Group V: Island of Hawaii - West

<table>
<thead>
<tr>
<th>Description</th>
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<th>Option Year 1</th>
<th>Option Year 2</th>
<th>Total Bid Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Bid Price Per Unit (A)</td>
<td>Change to Left Hand Door Fee Per Unit (B)</td>
<td>Removal &amp; Disposal Fee Per Unit (C)</td>
<td>Bid Price Per Unit (D)</td>
</tr>
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<td>Make: Kenmore 16.3 cu. ft.</td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator</td>
<td>$453.12</td>
<td>$0.00</td>
<td>$55.00</td>
<td>$453.12</td>
</tr>
<tr>
<td>Make: Kenmore 18.1 cu. ft.</td>
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<td></td>
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</tr>
<tr>
<td>18 cu. ft. Refrigerator, ADA</td>
<td>$453.12</td>
<td>$0.00</td>
<td>$55.00</td>
<td>$453.12</td>
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<tr>
<td>Make: Kenmore 18.1 cu. ft.</td>
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<tr>
<td>21 cu. ft. Refrigerator</td>
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</tbody>
</table>

*The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.*
**Transportation Concepts, Inc. dba:**

**Bidder:** Pacific Appliance Group, Inc.

**Group VI: Island of Molokai**

<table>
<thead>
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<th>Description</th>
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<th>Option Year 1</th>
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<th>Total Bid Price</th>
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<tr>
<td>Make: GE</td>
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<tr>
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<td>$ 20.83</td>
<td>$ 20.83</td>
<td>$ 22.92</td>
<td>$ 2,479.15</td>
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<tr>
<td><strong>18.0 cu.ft. Refrigerator</strong></td>
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<tr>
<td>Make: GE</td>
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<tr>
<td>Model: GTE18ETHWW</td>
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<td>$ 20.83</td>
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<td>$ 2,854.15</td>
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<tr>
<td><strong>16.0 cu.ft. Refrigerator, ADA</strong></td>
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<tr>
<td>Make: GE</td>
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<td>$ 2,854.15</td>
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<td><strong>21 cu.ft. Refrigerator</strong></td>
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**Grand Total Bid Price:** $11,749.92

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* The GRAND TOTAL BID PRICE is the sum of the Total Bid Prices for all refrigerator models.*